



Build Your Business Today

View! Visit our new web site:
www.sell2.illinois.gov

Sign Up! Register your business with the State and join special programs

Bid! Check out current and future opportunities... and receive email alerts whenever the State needs something you sell

Why do business with the State?

- ☒ Grow your revenues
- ☒ Enhance your credentials
- ☒ Build your capacity



Central Management Services (CMS):

In 2003, Governor Rod R. Blagojevich instructed CMS to streamline the State's operations, share resources and save taxpayer money while improving the business services of state government.

By bringing private-sector discipline to its public-sector mission, the department leads the cost-effective administration of purchasing, property management, information technology, telecommunications, internal audit and outside legal services for the State's executive agencies, personnel and benefits for all State employees and retirees, and the State's employee and vendor diversity programs.

Illinois Entrepreneurship Network (IEN):

IEN is the umbrella for all Illinois' small business counseling and training services. Services are provided by the Entrepreneurship Centers, Illinois Small Business Development Centers, Illinois Procurement Technical Assistance Centers, International Trade Centers / NAFTA Opportunity Centers and the Small Business Environmental Assistance Program. In addition, the IEN coordinates the statewide network of regionally based Manufacturing Extension Centers and Illinois Technology Enterprise Centers. For more information, call the IEN Helpline at 1-800-252-2923 or visit www.ienconnect.com.





The State of Illinois purchases over \$10 billion worth of products and services each year.

Are you competing for this business?



Chances are we're buying the goods or services you sell. Illinois runs social service facilities, office buildings, garages, state parks and more — so the State needs virtually everything consumers and businesses need.

We can even help you obtain working capital to manage your cash flow.

Learn more! Visit www.sell2.illinois.gov

If you qualify, take advantage of both programs!

Small Business Set-Aside Program

Why join?

The Small Business Set-Aside Program promotes the economic development of small Illinois companies. Millions of dollars in contracts are set aside exclusively for small Illinois companies.

What s the criteria?

- ☒ An Illinois business
- ☒ Annual gross sales are:

Type of business	Annual sales:
Retail or service	\$6 million or less
Wholesale	\$10 million or less
Construction	\$10 million or less
Manufacturing	\$10 million or less



Business Enterprise Program

Why join?

The Business Enterprise Program promotes the economic development of businesses owned by minorities, women and people with disabilities. State agencies and universities have a goal to buy at least 19% of goods and services from BEP-certified businesses.

Certification with the State opens up doors to opportunities with other public and private buyers who are looking for diverse suppliers.

What s the criteria?

- ☒ The business is at least 51% owned and controlled by a minority, woman or disabled person
- ☒ The owner is a citizen of the United States or resident alien
- ☒ Annual gross sales are under \$27 million

Gain direct access to people and resources that can help you navigate the State's streamlined procurement process.

JOIN NOW! Visit www.sell2.illinois.gov